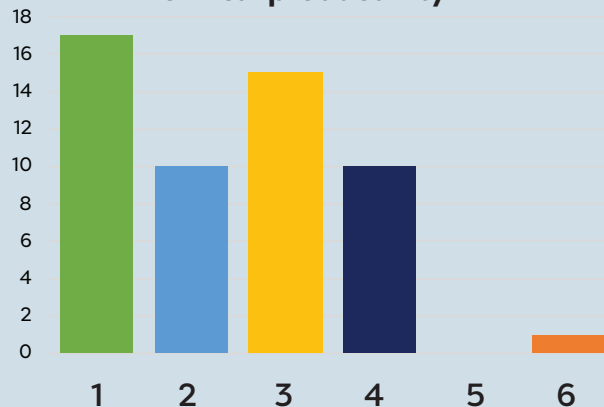


Do you use external surveys to benchmark clinical productivity?

April 2022

Do you use external surveys to benchmark clinical productivity?



1. CPSC (Clinical Practice Solutions Center-AAMC/Vizient)
2. MGMA private (Medical Group Management Association)
3. MGMA academic
4. Sullivan-Cotter
5. MedAxiom
6. Other

BENCHMARK PRODUCTIVITY “OTHER”

- But balanced report card

BENCHMARK PRODUCTIVITY COMMENTS

- A1: For our hybrid academic and community /private employment models, community / private model
- A1: Custom target for heart failure
- A1: At different times and for different reasons.
- A1: For <organization> productivity - We also correct <organization> productivity based on % clinical effort.
- A1: We also correct <organization> productivity based on % clinical effort
- A6: But balanced report card
- A1: For faculty based
- A2: Given the incredible variation, let me contribute a bit more to the variance of approach. We use a 5-year blended MGMA measure and use either 2 or 3 depending on the practice model (academic versus private).
- A1: Moving to Sullivan Cotter next year
- A1: Our health system uses AAMC for salary benchmarks and Vizient for productivity benchmarks
- A1: But a modified one for advanced HF.